



## Benefits of having Bunch of Bubbles at your next event:

- Bubbles are universally appealing, and accessible to all ages, and abilities. If someone can breathe they can make a bubble!
- It's a FREE activity you can offer to your event goers. We never charge event goers to make bubbles, and it's a great advertisement for your event.
- We help you promote the event, and are happy to supply you with pictures, or make reels to help promote your event.
- Vendors love us. Crowds stay longer, and shop more when there's an activity for kids to do. Vendors report better sales on market days when we're bubbling
- We're low-maintenance, and fun! Just tell us what time to be there, where to park, point us towards the source of water, and we're good to go!
- Bubbles are unique-there are very few working bubble artists in upstate NY. This is a chance to offer something new, creative, magical, and unique to your crowds. We design, and make all of our bubble wands, and there are wands for every age, and ability level!
- People take TONS of pictures, and post them on social media. We always tell people to tag us, and the event. If you have a drone pilot or a photographer at your event send them our way!

Bubbles make events joyful, relaxed, and fun. It really sets the mood for the day.



## What we bring to the party!

One of our favorite things about bubbles is their accessibility. We've spent countless hours designing, testing, and building our bubble makers to ensure that every single person regardless of their age, or ability can make bubbles! Our gear is all hand-made by us with designs we've developed and tested over years of supplying bubbles at various events. These's aren't "cookie-cutter" wands you'll find on Amazon or in big box stores- these are unique, and create truly magical mind-blowing bubbles!

To accommodate different ages, abilities, and weather conditions we bring at least 5 different styles of bubble makers for kids to use at our events. We also bring our professional bubble making tools to put on short shows that amaze, and delight! We make thousands of bubbles for kids to chase, and pop!

As parents of a child with special needs we know how tough it can be to navigate events, and we've designed our entire operation from top to bottom to ensure that EVERYONE can have a great time!



**Big Dippers** make basketball-sized bubbles on calm or breezy days. Great for all ages!



**Tri-string wands**- great for teens, and older kids. They make HUMONGOUS bubbles in calm winds.



**Little Dippers** make smaller bubbles, and long tubes. Great for toddlers, and for doing bubble tricks!



**Shooting Stars** make clusters of bubbles in stronger winds, and are great for all ages!



**Galaxy Garlands** produce tons of bubbles in high winds. They're great for parents, older kids, or team bubbling!



# vending trailer 11 feet wide 6.5 feet deep



**Bubble stations** 

We place each station about 6 feet apart, and plan on one station for every 3-5 kids. We add more stations as needed.

## Site needs:

A safe place for kids to play. It can be any surface, but grass is preferable. We can work in smaller spaces, but room to run is much more fun! We use 36-inch kiddie pools to protect your lawn, and to help minimize messes.

Access to tap water. We mix bubble solution on-site so we can keep the party going! We use a 20-gallon tub that we transport with a rolling cart, or 5-gallon buckets, and do carry a food-grade hose with us.

## Things to know:

We can't control where the bubbles fly. On a windy day we can launch hundreds of bubbles at one time, and they can fly 50 yards or more. On calmer days we can make bubbles as big as 15-20 feet long.

We're not messing around when we say "Bunch of Bubbles"- each station uses about 1-2 gallons of bubble solution per hour. We can go through over 100 gallons of bubble solution at some events. It's an insane amount of bubbles.

We never charge kids to play with bubbles. It's free to play!

We like to be good neighbors to vendors, and other performers. Please don't put us near anyone who's merchandise could be damaged by flying bubbles, or near food.

The bubble solution is our own recipe that uses Dawn dish soap, guar gum, and a special cosmetic-grade polymer. It's about 95% water, and safe for kids, and pets.

The safety of the kids is very important. We stop all activities if conditions become unsafe-thunder storms, heavy rain, or high winds for example.

Bunch of Bubbles is fully insured, and we can add specific riders for your event if necessary.



Our vending trailer.

It's a converted pop-up camper, and about the same size as a 10x10 easy-up



A typical setup

# **Pricing**

## Standard package outdoor bubbles:

- 4-5 bubble stations for 20-30 kids at one time.
- Two staff members. One person makes bubbles, keeps the stations running, and works the crowd and the other minds the vending setup. We are humans, and need to sit, eat, use the restroom or warm up or cool-off on occasion, but we always aim to put on the best show possible.
- Merch Vending- this helps keep our show prices affordable and people love that they make bubbles at home. We do not necessarily have to vend if you would prefer people just entertaining the crowds, but we find that vending is a good win/win for everyone because it helps offset costs.
- Coloring Books- we supply small coloring books to every child that wants one. If your event has sponsors we are happy to add their logos, and info on the back page! If you do have event sponsors let us know 1 week before the event, and we'll add their logos!

\$150 for the first hour and \$100 each additional hour for any location within 90 minutes of 14847. If you would prefer us not to vend the price is \$170 per hour, and \$200 for the first hour.

This works well for most festivals and events.

We can add more bubble stations and staff depending on the size of your crowd. If you are expecting more than 1000 people at any one point please contact us for a more detailed quote!

#### Info for Non-Profits:

We are delighted to help you fundraise! We publish a small coloring book, and give it to kids at every event. The entire back page is blank, and we can add sponsor information to it. Our services tend to be either revenue-neutral or even profit generating for non-profit events because of the coloring books. People also take a lot of pictures of the kids and the bubbles, so if you wanted to print signs, or banners to hang in the area that works great too!

The coloring book creation process is easy. It's set-up as a Canva file, and all you have to do is pop the sponsor logos on the back page. We print them, and bring them to the event. We just need a few days to get them made.

Because bubbles can be so many different things to different people we're also happy to work with you to create programming enables you to receive grant funding! Early childhood, special education, hands-on activities, community, tourism, and STEM grants are just a few examples! We've helped people raise thousands of dollars, and it's something we're incredibly proud-of. It's one of the reasons we started Bunch of Bubbles!

## Payment-

Payment can be sent via Paypal <u>ikstark@gmail.com</u> or Venmo, to @jkstark, a check in the mail, or you can call us with a credit card number. A 50% deposit is required at booking with the balance due 2 days before the event.

### **Additional information:**

Bunch of Bubbles reserves the right to discontinue services if conditions become unsafe or are not "family friendly".

What do we mean by not family friendly or unsafe?

- A number of people who seem to be visibly intoxicated by drugs or alcohol and/or a strong odor of cannabis. We don't judge, and know that people attend events to have a good time, but if it starts getting a little too wild we reserve the right to discontinue services.
- Music with excessive profanity or more adult themes. Please keep this in mind when you are booking bands. We'll go with whatever music you have in mind, but remember that bubbles are joyful- look for bands or DJ's that will add to the fun!
- A lot of unattended children- we keep a pretty good eye on things, but do rely on parents to supervise their kids. If there are a bunch of kids playing with no real parental supervision, and things start getting rough we reserve the right to end the event, or temporarily discontinue service.
- Thunder and lightening, excessive wind, temperatures over 90 degrees or below 50 degrees, or other inclement weather. We actually like a little rain- it makes better bubbles. We can make bubbles at any temperature over 35 degrees. If it's under 50 degrees we limit the gig duration to 4 hours.
- Darkness if there isn't suitable lighting, or poor visibility. We start packing up about an hour before sundown if there isn't enough light for people to move around safely. Night bubbles are beautiful, and a lot of fun if you do have an evening event, and can provide a decently-lit space.
- We also reserve the right to refuse service to any individual or group who is being unsafe, damages equipment, or tries to steal equipment. We appreciate your help, and support with this.

Safety is our top priority, and we appreciate your help with maintaining a safe environment. We are very invested in making your event a success, and will make every effort to work our contracted hours. We want everyone to have a fun, safe time so that your crowd comes back year after year!

- We will arrive to setup approximately 1 hour before your event begins, and need to be able to drivein, and park our trailer in the spot that you have assigned to us. We will also need to be able to remove our trailer when the event is over. If your traffic control plans require us to be there at other times please let us know.
- Bubbles themselves are 95% water, and thinner than wavelengths of light. We can, and will make bunches of bubbles in just about any kind of weather, but the actual size of them will depend on the weather, and the amount of wind on the day of your event. On windy days we create tons of small bubbles, and on calmer days we make GIANT bubbles. We judge the atmospheric conditions, and make the best bubbles that we can make at every event.

If you are planning a daytime event most little kids start getting worn-out by about 4 pm, and that's usually a good time for us to wrap things up.

Please call Karen Stark at 607-351-8117 or email <a href="mailto:snkarenstark@gmail.com">snkarenstark@gmail.com</a> with any questions, or to discuss your event!